



Una Introduction

Microsoft Accredited AI Certificate Training
Course & Platform for K-12 Students

Founder's background

- Dr. Leo Yeung, EdTech x TechEd Entrepreneur

Experienced in Tech Training, AI, Network Security, Privacy & E-learning Research

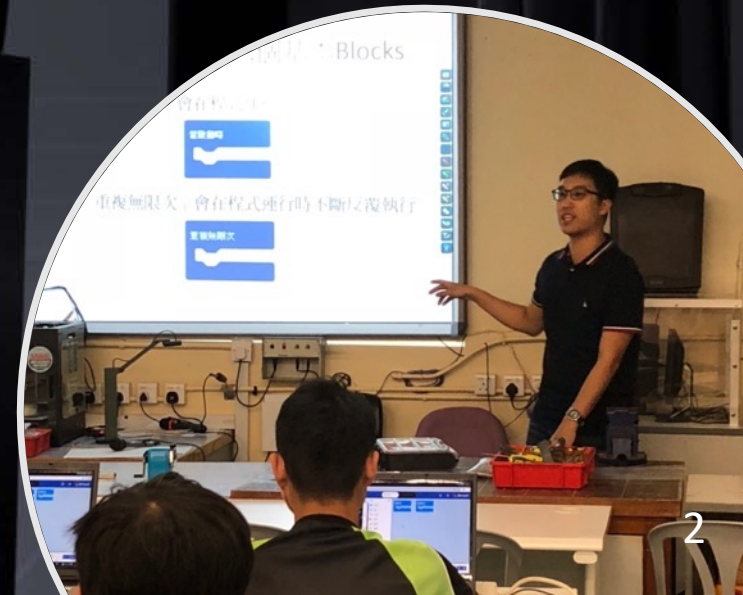
- **Adjunct Assistant Professor** at Dept. of Computer Science, The University of Hong Kong (HKU)
- **Part-time Lecturer** in Vocational Training Council (VTC)
- **Former Teaching Assistant** of Faculty of Education, HKU

Education

PhD in Computer Science, HKU

BEng in Computer Science, HKU (First-class Honor & Dean Honors List in all academic years)

Best Tutor Award



UNDER RISING DEMAND OF TECH TALENTS

We realize **Tech Skills Gap** comes from **Conventional Education System**, that ...

- focuses on knowledge, not implementation
- focuses on replication, not creation
- focuses on lecturing, not interaction
- is in large class size

Result in students **learn STEM ineffectively**

- 80% of US high school students are either uninterested or non-proficient in STEM subjects
- 52% of US students think STEM subjects are too hard to pursue
- Students get limited attention from teachers during study, due to large class sizes

Supply of tech talents is decreasing!
Nothing to solve this problem?

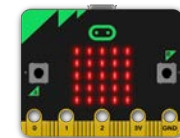




Our Mission

Using a cloud-based interactive education platform to maximize teaching efficiency and learning effectiveness, starting from AI education

Engage Students Learning by Creation and Interaction



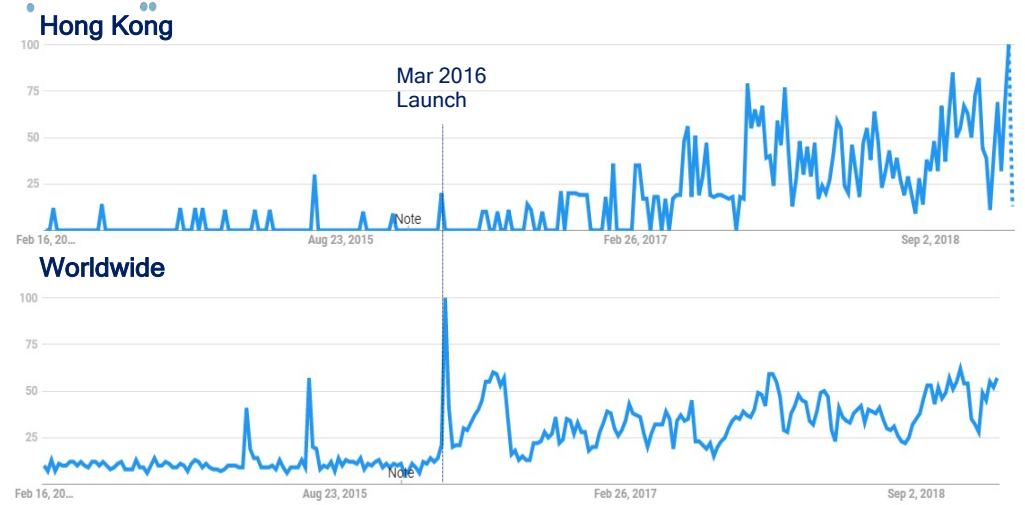
4.5 million
micro:bit are sold
supporting children
worldwide to learn
(20 million users)

Since launched in UK
(2016)

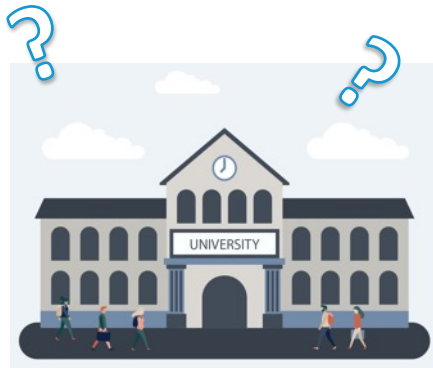
30 million
Raspberry Pi are sold
supporting children to
code smart devices

Since launched in UK
(2012)

Continue to grow every year!



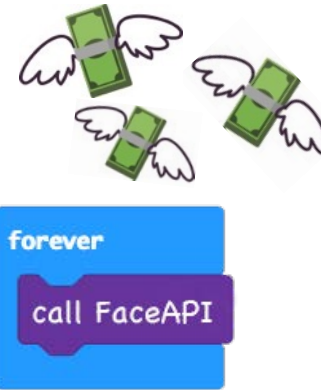
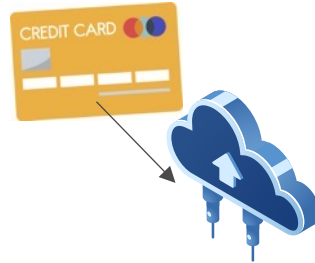
Key problems in AI education



Apply



Creativity



Entry Barriers

- Very **few** teachers understand Coding, STEM and AI
- General development tools require **prior knowledge** of text-based programming language (e.g. Python)

Difficult to apply AI technology, especially when it requires a fee

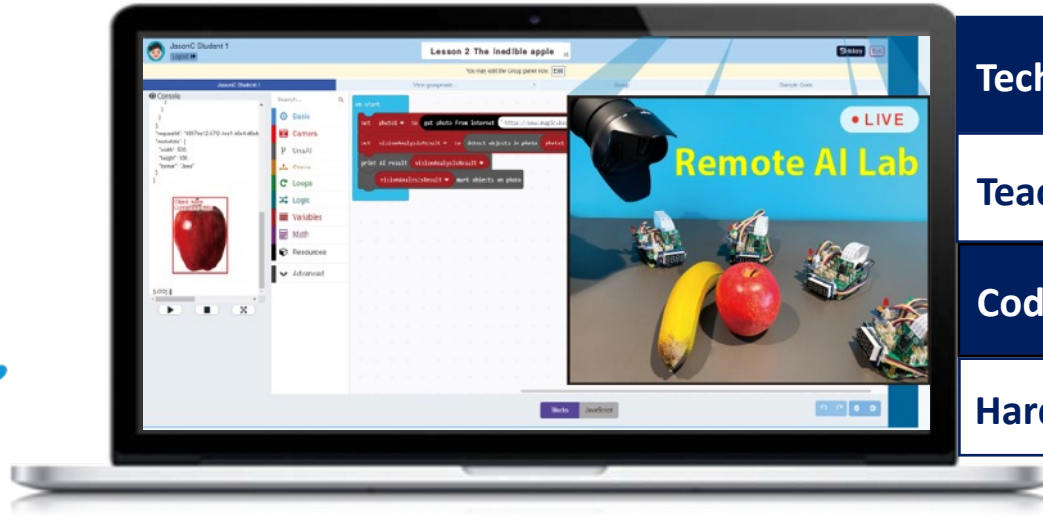
- Schools/Students have **no credit card** to subscribe and use cloud-based AI Services
- Easy to result in **overspending** by students' mistake



Limited learning management functions

- Cannot **monitor** student's learning progress in real-time
- Cannot support face-to-face, remote and after-class teaching **in one solution**

Our Solution – Una Platform



Technology: Cloud & Real-time Communication

Teaching Content: Prepared by Una / Self-upload

Coding Editor: Modified Microsoft MakeCode

Hardware: Micro:bit, Raspberry Pi, etc



Students can create **powerful AI devices with blocks-coding easily** using Microsoft AI, Google AI, Raspberry Pi, micro:bit and sensors



Una virtual classroom includes all **learning management** functions teachers need in blocks-coding AI lessons, e.g. **AI quota management**



Through real-time dashboard, teachers can **monitor** students' learning progress and provide **instant guidance** to students during or after class

Other Features

Sharing hardware in group ☒

Remote AI Lab ☒

Preload codes ☒

Collaborative learning ☒

Task-by-task learning ☒

Single Sign-On Login ☒

Cloud auto-save ☒

Q&A Session ☒

Shareable link ☒

We Provide Two Types of AI Training through Una Platform

Type 1 - Una's trainers deliver on-site/remote training for K-12 students

We are **Microsoft Global Training Partner**, specialized in providing AI training to **Aged 8+** youngsters



Step 1
Enroll in FREE online live trial class

Self-study Best fit for learners with AI experience HKD 950 / USD 125	Intensive Training Best fit for adults HKD 3,200 / USD 415	Standard Training Best fit for age 10+ kids HKD 4,950 / USD 645
<ul style="list-style-type: none">✓ Instructor-led training✓ Una AI Maker Course✓ Microsoft AI-900 Intensive Course✓ Microsoft Azure Practical Exercises✓ Microsoft AI-900 Exam Voucher✓ Passing Guarantee✓ Una Student Basic Subscription✓ Microsoft Azure AI Credit✓ 3-month WhatsApp Support	<ul style="list-style-type: none">✓ 6-hour instructor-led training✓ Una AI Maker Course✓ Microsoft AI-900 Intensive Course✓ Microsoft Azure Practical Exercises✓ Microsoft AI-900 Exam Voucher✓ Passing Guarantee✓ Una Student Basic Subscription✓ Microsoft Azure AI Credit✓ 3-month Priority Support	<ul style="list-style-type: none">✓ 16-hour instructor-led training✓ Una AI Maker Course✓ Microsoft AI-900 Intensive Course✓ Microsoft Azure Practical Exercises✓ Microsoft AI-900 Exam Voucher✓ Passing Guarantee✓ Una Student Basic Subscription✓ Microsoft Azure AI Credit✓ 1-year Priority Support
Buy Now	Buy Now	Buy Now

Step 2
Enroll in 1-to-1 online class

Type 2 - Teachers subscribe Una Platform, learn by teacher training, then teach on cloud

Our **ALL-IN-ONE** solution combines teacher training, curriculum, pedagogy and tools, enabling teachers to catch up **quickly** in teaching Coding, STEM & AI

Free Up to 1 teacher account & 5 students accounts	Basic Start from 1 teacher account & 1 student account HKD480 / USD62 per teacher HKD80 / USD12 per student
<ul style="list-style-type: none">✓ All Una virtual classroom functions✓ Up to 3 self-upload activities✓ Up to 100 times per AI service✓ Online technical support	<ul style="list-style-type: none">✓ All Una virtual classroom functions✓ Unlimited self-upload activities✓ Up to [100 x No. of student] times per AI service✓ Priority technical support
Get Now	Buy Now

Una Virtual Classroom
Annual Subscription,
starting with FREE accounts

1. STEM Beginner + HKD40 / USD6 per student	2. STEM Maker + HKD80 / USD11 per student	3. AI Maker + HKD200 / USD26 per student	4. AI-900 (Coming Soon)
<ul style="list-style-type: none">✓ 10 Core Course Modules (10 hours in total)✓ 7 Exercises (7 hours in total)✓ Priority teacher training	<ul style="list-style-type: none">✓ 6 Core Course Modules (10 hours in total)✓ 7 Exercises (9 hours in total)✓ Priority teacher training	<ul style="list-style-type: none">✓ 10 Core Course Modules (10 hours in total)✓ 7 Exercises (7 hours in total)✓ Priority teacher training	<ul style="list-style-type: none">✓ 7 Core Course Modules (6 hours in total)✓ 17 Exercises (2.25 hours in total)✓ Priority teacher training
Buy Now	Buy Now	Buy Now	Enquire Now Coming Soon

Extension
Una Courses
Annual Subscription

*AI Maker x AI-900 Course and enrollment detail can be found on our [website](#)!
Tailor-made (face-to-face) training and bulk order discount will be offered to schools*

More details can be found on our [website](#)!

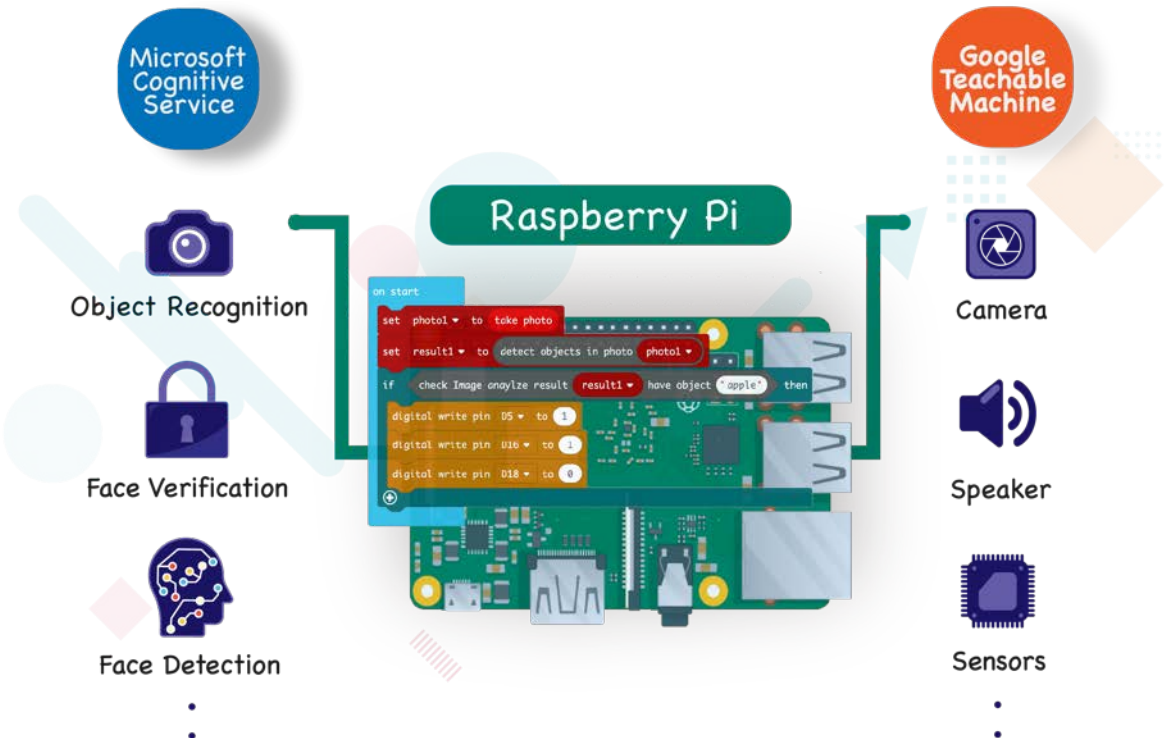
Learning objectives in our AI courses



Microsoft in
Education Global
Training Partner



Learn Microsoft accredited AI certificates knowledge
Obtain the first IT certificate in your life



Make powerful AI Devices easily using blocks coding
Create your first AI application invention

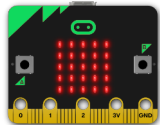
Una x Microsoft Core AI Courses



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Blocks-coding



1. STEM Beginner

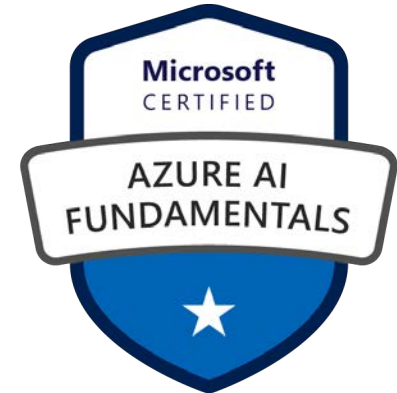
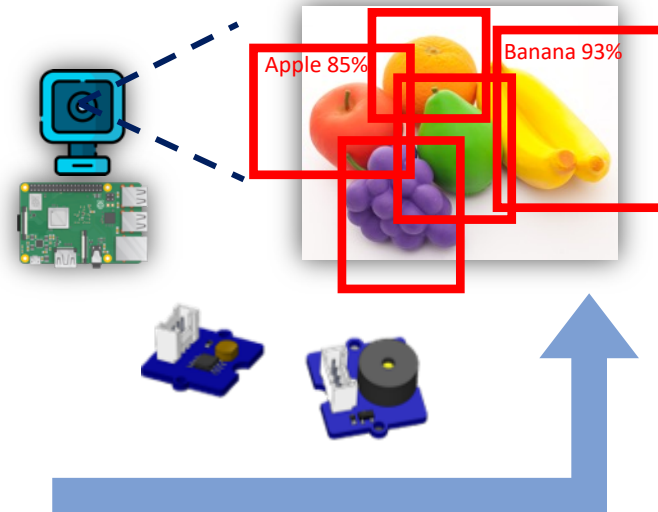
Introduced with STEM and interesting stories, engage students to learn the basic logic concept for coding

2. STEM Maker

Under the theme of smart city, learn advanced coding skills, electronics and scientific knowledge by applying different sensors

3. AI Maker

Learn AI usage and responsibility by applying different AI technology and training AI models with Microsoft Azure Cognitive Services and Teachable Machine

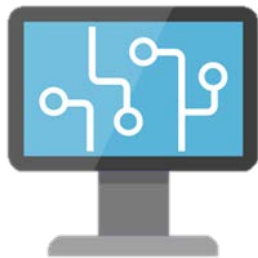


4. Microsoft AI
Certificate (AI-900)

Una x Microsoft Other AI Courses



No Coding



Intelligent Kiosk

Learn and experience different
Microsoft AI technology by
Intelligent Kiosk

Python



Python Basic Coding

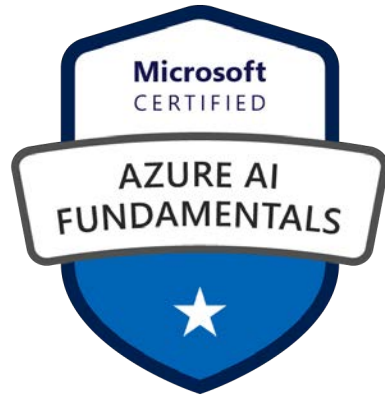
Learn Python basic coding
by the learning resource
from Microsoft Learn and
Microsoft Imagine Academy



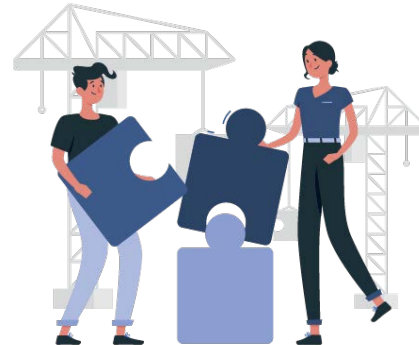
Python x AI Advanced Coding

Learn advanced Python coding,
data analysis, design and train
all kind of AI models, evaluate
AI solutions by the learning
resource from Microsoft Learn

Una x Microsoft Specialized Training



**Microsoft Certificates
Exam Preparation**

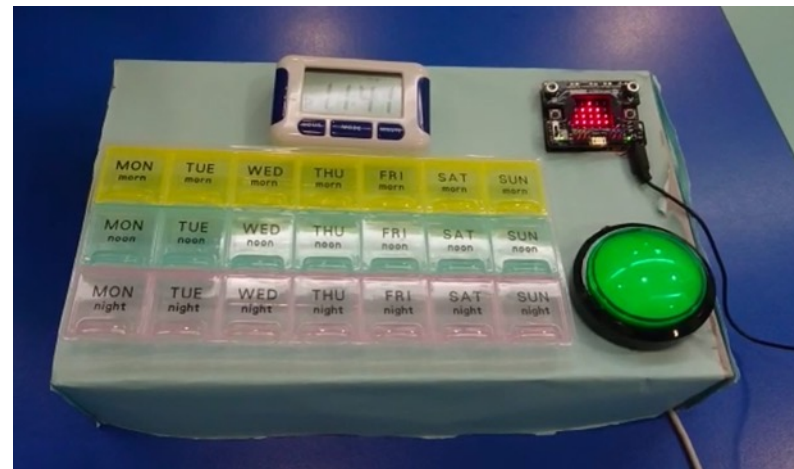
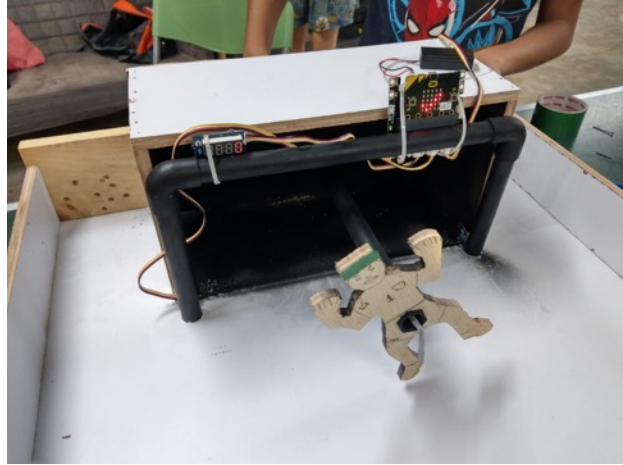


**Technology
Innovation Competitions**



**Internship
and Mentorship**

Tech for Social Good



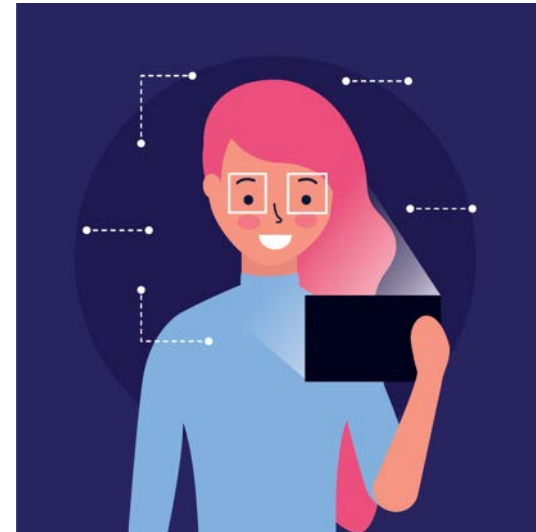
Students' AI Showcases



Microsoft in
Education Global
Training Partner



Pre-drowning Warning System
Youth Swim Team, Lam Tai Fai College



Eye Disease Detection Tool
Dr Eyes, Lam Tai Fai College



Una x Microsoft AI-900 Certificate Exam Preparation

Microsoft Azure AI Fundamentals Certificate (AI-900)

- Fundamental Level in Microsoft Certificates
- Understand Machine Learning, AI and related Microsoft Azure Services

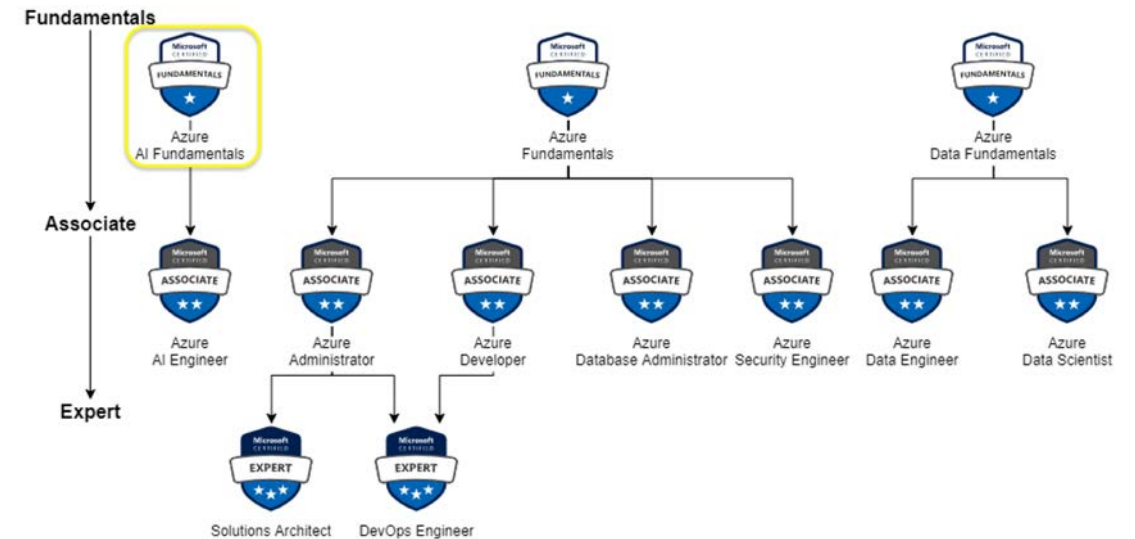
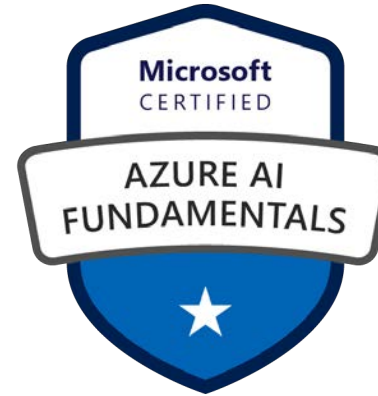
Our Training Course

1) Live instructor-led lessons – 6 hours

- 4 hours exam preparation
- 2 hours mock exam with explanation

2) Pre-recorded videos self-study lessons – 4.5 hours

- 4.5 hours of Azure hands-on tutorial video exercises



Technology Innovation Competitions Training

Build own innovative AI device and join different technology innovation competitions

For example,

- Microsoft Imagine Cup Junior
- HKICT Awards
- AI competitions organized by universities
- Do your :bit - micro:bit global challenge



中大賽馬會「智」為未來計劃
中學智能創意比賽2020





Background:

- Provide **internship opportunity** for students to gain experience in IT industry
- Paired up **30+** mentors and mentees

Training:

- 1-day to 3-month internship with **technical training**
- Cooperate with other teammates to **complete a STEM/AI project**

Highlight:

- Gain working experience at **award-winning EdTech company**
- **Exchange idea & solutions** with engineering PhDs and experienced technical developers



Why choose us?

Why customers choose Una?

“T E A” Uniqueness



TechEd

- ✓ **PhD** computer scientist and engineer led training team, **trusted by Microsoft, Government and schools**

EdTech

Una Platform:

- ✓ provides **easy** ways for teachers to teach AI and students to develop AI applications
- enhances **interaction** during learning and enables teachers to monitor students' learning progress
- supports **online & face-to-face** teaching

Accreditation

- ✓ **Microsoft** Global Training Partner, we are **authorized** to teach AI using Microsoft Content

VS




Trainers in the Market

- ✗
 - Lack of professional qualification in both technology & education
 - Neglect teacher training
- ✗
 - Teach concept by PowerPoint only
 - Lack of tools to apply AI technology
 - Lack of hands-on exercises
- ✗
 - Lack of accreditation, only Microsoft authorized partner is legal to use Microsoft Content

Una Training on AI for 50+ teachers



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Education Global
Training Partner



The course is intensive yet well-structured, it's definitely an insightful 101 for my AI rendezvous.

準備得好詳盡
網頁設計都相對簡單
清晰 易用

多謝各位師傅

演繹得不錯！咁難既topic，
可以以短時間內完成都唔容易
講員好專業。

謝謝你們的安排。
關於上一節的教師培訓，總體
內容很好。

The training was pretty good!

The training was very good and comprehensive. I appreciate it very much! Thanks!

Leo and Dragon,
感謝您們昨天的課
室，獲益良多！由
於您們要壓縮教
學時間，濃縮成精
華，但又要保留全
套學習內容，實在
不容易，可以理解
要完成昨天三小時
的精華班，您們已
演繹得很清晰。

Microsoft AI Pilot School Program

Online Workshops - Teacher Training

98% PASS RATE!
Microsoft AI Certificate (AI-900)
Stat: 47 teachers, 30 schools

Microsoft
CERTIFIED
AZURE AI
FUNDAMENTALS



Microsoft AI Pilot School Program

Online Workshop - Teacher Training

Microsoft Una HKE 香港電腦教育學會
The Hong Kong Association
for Computer Education

Don't want your kids to lose out on **tech**?

Enroll in Una's AI courses now and

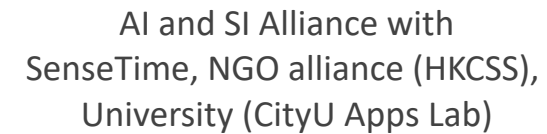
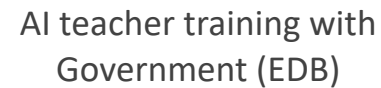
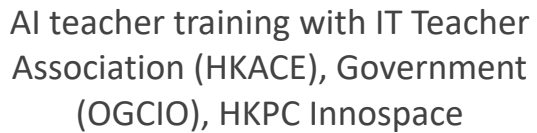
get certification from Microsoft!

Royce, aged 12, is probably Hong Kong's first and youngest student to have obtained Microsoft AI-900 Certificate.

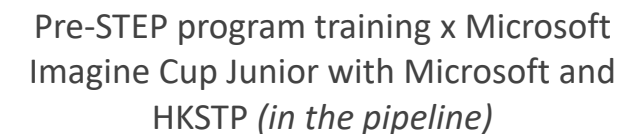


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- ## AI x Aviation Lab with AeroSim



Renowned EdTech Awards and Honors

Microsoft in
Education Global
Training Partner



Reimagine **EDUCATION** Challenge
First Runner-up Award Winner



D-Biz
Distance Business Programme

Testimonial



“

Una can enhance students' cooperation skills while keep the fun part in learning coding!

John Tsang
Founder of **Esperanza** and
Former Financial Secretary of the HKSAR Government

“

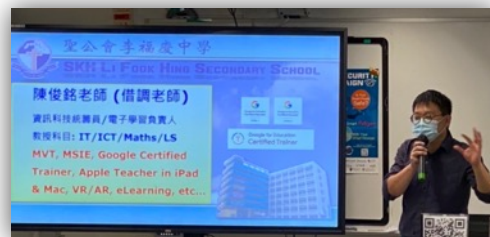
It's a breath of share to find a product that allows students to learn AI continuously at home. It is surprising that students can even test the coding result through a Raspberry Pi remotely. I appreciate that the lessons provide clear learning objectives and comprehensive design of assessments so that we can review what students have learned. Like!



“

Una simplifies technical operations, and gives students more cooperation opportunities, also allowing them to take turns in pair programming.

William Luk
IT Panel Head and Head of STEAM Education of **HKBUAS Wong Kam Fai Secondary and Primary School (Primary Division)**



Jimmy Chan
Vice Chairman of Council of the **Hong Kong Association for Computer Education (HKACE)** and Head of IT committee of **SKH Li Fook Hing Secondary School**



“

It is easy and convenient to upload my own teaching content onto Una. Una helps students to study in groups that cater to individual learning diversity.

Eric Leung
Vice-Chairman of **Association of I.T. Leaders in Education (AiTLE)** and Head of Technology Education in **Munsang College (Hong Kong Island)**

“

I am a science teacher without IT background, but Una helps me to conduct AI courses efficiently and solves problems encountered by teachers before, during and after class.

Jonathan Yau
STEM Education Coordinator of **Lam Tai Fai College**



“

School suspension could be a headache for many teachers who are teaching coding, especially when we want students to submit their work to us so that we can give them timely feedback. Una is ideal in solving our problems as the accounts are tied in with the Google Classroom accounts. The lessons are also well-paced and offer different levels of difficulties for students with different coding abilities. This platform provides great freedom for students to demonstrate their creativity and programming ability on the Challenge page. All students' works are collected onto the same platform, which becomes very convenient for teachers to manage and follow up on their work.

Pauline Ip
STEM & IT in Education Coordinator from **Diocesan Boys' School Primary Division**

Training Statistic



Student Training
for Social Good



Award-winning
Online Education Platform



Teacher Training with Microsoft,
Government (e.g. **EDB**, **OGCIO**)
and Teacher Associations (e.g. HKACE, AiTLE)



70+
Schools



16,000+
Students



98%
Pass Rate

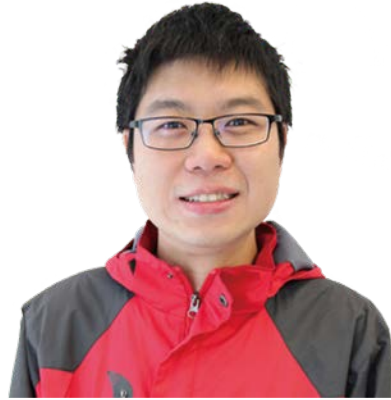
Our Core Team



Dr. Leo Yeung

Managing Director & Founder

- Adjunct Assistant Professor & PhD in Dept. of Computer Science, The University of Hong Kong (HKU)
- Part-time Lecturer in Vocational Training Council (VTC)
- Former Teaching Assistant of Faculty of Education, HKU
- Best Tutor Award, Dean Honors List & First-class Honor



Mr. Franklin Tse

CTO

- BEng in Computer Science, HKU
- 8+ years experience in system development



Dr. Jason Chan

COO

- PhD in Mechanical Engineering, CityU
- MSc in Energy Engineering, HKU
- Specializes in engineering design, computational thinking & EdTech

Our Advisors



Prof. S.M. Yiu
Advisor

- Professor and Associate Head (Development), **Computer Science** of The University of Hong Kong
- HKU Outstanding Teaching Award



Ir. Dr. Jonathan Chung
Advisor

- Associate Professor, Material Science & **Engineering**, CityU



Mr. Siu Wing Yeung
Advisor

- Teaching Consultant, Department of **Education** Studies of HKBU

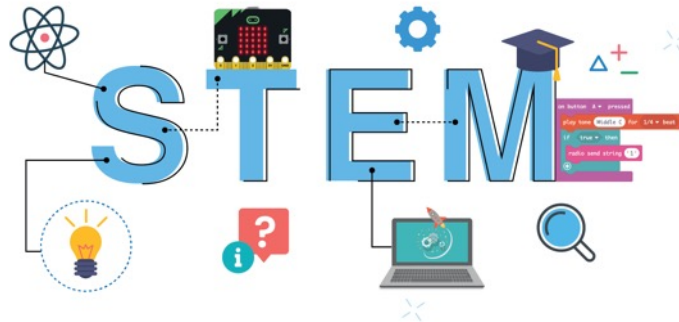
Try Una Trial Classes & Stay tuned with us!



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Training Partner



Enroll Free Online Trial Classes



Micro:bit (STEM Beginner)



AI Maker x AI-900

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una.study.platform



YouTube

[UnaPlatform](https://una.study.platform)

➡ More details on Una's Website: www.una.study

We are looking for ...



Hong Kong



Worldwide



Students

- Schools
- Parents
- Community & Youth Centers
- NGOs



Partners

- Resellers
- School Service Providers
- Training Centers



Trainers

- Cooperation
- Referral



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Education Global
Training Partner



Microsoft Accredited AI Certificate Training Course & Platform for K-12 Students

98% Pass Rate • 70+ Schools • 16,000+ Students

Join our team



FIND US AT



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