



**Empowering professional services with intelligent automation**

**驅動專業服務行業自動化**

Presented by

**Ric Cheng, Founder & CEO of Gekko Lab**



# Gekko Lab – intelligent automation that understands professionals

## COMPANY HIGHLIGHTS

- Founded in **2016** by a team of financial market and tech experts.
- Fintech solution provider focusing on **Big Data Analytics**.
- **5 Award-winning** data extraction and RPA workflow automation solutions.
- Serving over **500+** professionals from a wide range of **business customers** including financial institutions, legal industry and public services.

## INDUSTRY AWARDS



# LATE NIGHTS. ONEROUS PAPERWORK.

How can we increase knowledge workers' productivity and make their lives easier?

50%

of all jobs in HK are white-collar jobs

25%+

of employees in HK  
constantly work overtime

Most of white-collar jobs  
are about **searching**,  
**reading** and  
**writing** documents

# Read, search and input data is the basic day-to-day work for many ...

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## EMCOM INTERNATIONAL LIMITED

帝通國際有限公司\*

(incorporated in the Cayman Islands with limited liability)

(Stock Code: 8220)

### VERY SUBSTANTIAL DISPOSAL AND RESUMPTION OF TRADING

#### VERY SUBSTANTIAL DISPOSAL

The Board announces that on **9 March 2010** (after trading hours), the Vendor, a wholly-owned subsidiary of the Company, entered into the Provisional Sale and Purchase Agreement with the Purchaser, pursuant to which the Vendor has agreed to sell and the Purchaser has agreed to acquire the Property at a consideration of HK\$320,000,000.

The Disposal constitutes a very substantial disposal on the part of the Company and is subject to approval by the Shareholders pursuant to Rules 19.06 of the GEM Listing Rules. A circular containing further details of the Disposal and further information of the Group, together with the notice of the EGM will be dispatched to the Shareholders as soon as practicable and in compliance with the GEM Listing Rules.

#### RESUMPTION OF TRADING

At the request of the Company, trading in the Shares on the Stock Exchange was suspended with effect from 9:30 a.m. on 10 March 2010 pending for the release of this announcement. An application has been made by the Company to the Stock Exchange for the resumption of trading in the Shares from 9:30 a.m. on 22 March 2010.

#### DEFINITIONS

In this announcement, unless otherwise indicated in the context, the following expressions have the meanings as set out below:

“Beglobal”	Beglobal Investments Limited, a company incorporated in the British Virgin Islands and a substantial shareholder of the Company
“Board”	the board of Directors
“Company”	Emcom International Limited (帝通國際有限公司*), a company incorporated in the Cayman Islands with limited liability and the shares of which are listed on the GEM of the Stock Exchange

#### EFFECT OF THE ACQUISITION ON THE SHAREHOLDING STRUCTURE

Assuming there is no change in the issued share capital of, and the shareholding in, the Company from the date of this announcement other than the issue and allotment of the Consideration Shares pursuant to the Agreement, the shareholding structure of the Company (a) as at the date of this announcement; and (b) immediately after issue and allotment of the Consideration Shares will be as follows:

Name of the Shareholders	As at the date of this announcement		Immediately after issue and allotment of the Consideration Shares	
	Number of Shares	Approximate %	Number of Shares	Approximate %
Lapta International Limited (Note 1)	112,500,000	56.25	112,500,000	45.58
Jolly Win Management Limited (Note 2)	18,000,000	9	18,000,000	7.29
Whales Capital Holdings Limited (Note 3)	19,500,000	9.75	19,500,000	7.90
The Vendor	—	—	46,810,194	18.97
Public Shareholders	50,000,000	25	50,000,000	20.26
Total	<u>200,000,000</u>	<u>100</u>	<u>246,810,194</u>	<u>100%</u>



# We parse and understand the data context for advanced analytics

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image? 0.85

Paragraph? 0.95

**EMCOM INTERNATIONAL LIMITED**

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(Stock Code: 8220)

Header? 0.81

**VERY SUBSTANTIAL DISPOSAL  
AND  
RESUMPTION OF TRADING**

Header? 0.73

**VERY SUBSTANTIAL DISPOSAL**

Header? 0.91

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Paragraph? 0.96

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Paragraph? 0.93

**DEFINITIONS** Header? 0.91

Paragraph? 0.75

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Definition block? 0.65

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The Vendor	—	—	46,810,194	18.97
Public Shareholders	50,000,000	25	50,000,000	20.26
Total	200,000,000	100	246,810,194	100%

Table? 0.75

# We tackle the **root problem** of day-to-day inefficiencies in paperwork

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Paragraph? 0.95



image? 0.85

Header? 0.85

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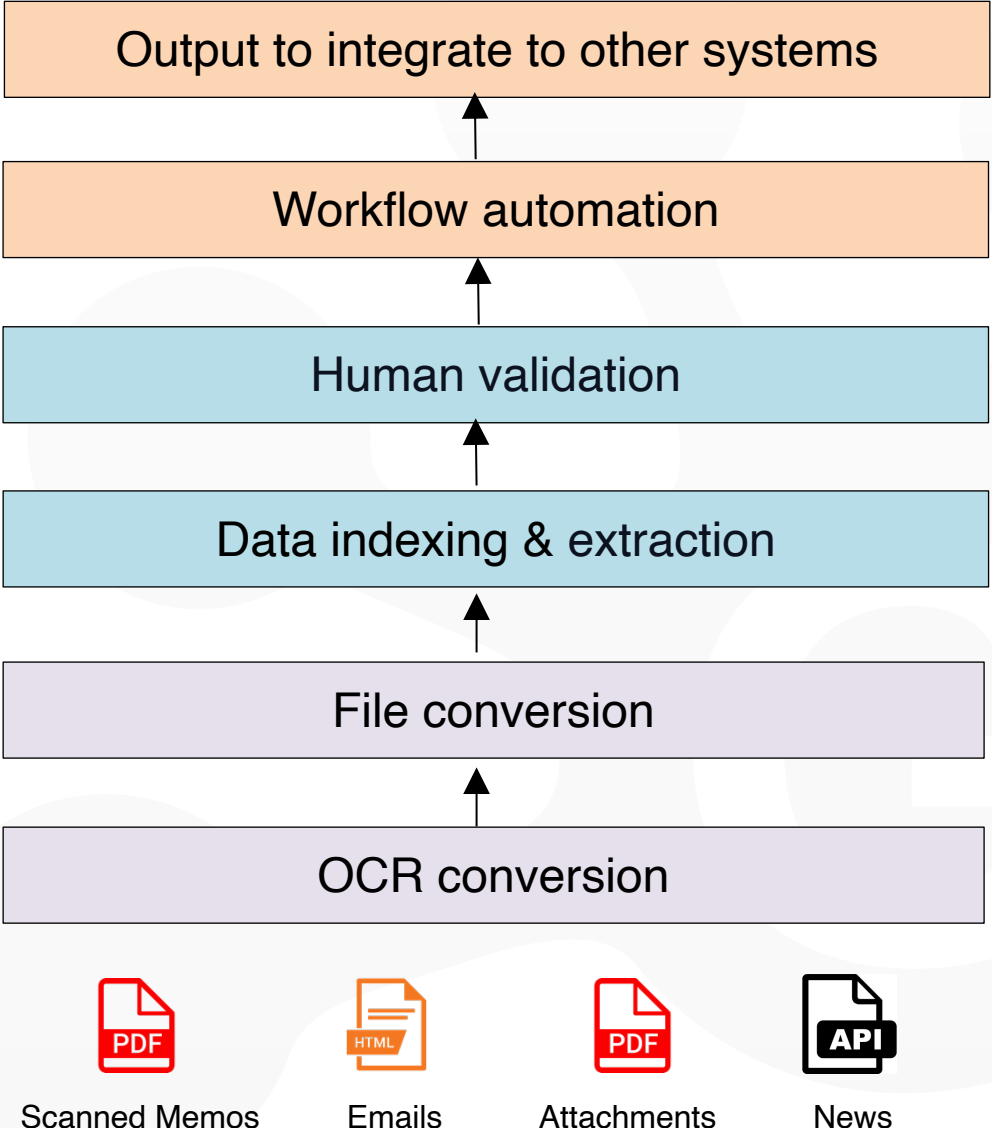
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Paragraph? 0.93

**Step 3**  
Automate workflow

**Step 2**  
Understand data

**Step 1**  
Read data



# Our integrated solution covers data mining, data analytics and automation



**Search data**  
Search engine

**Read data**  
OCR data mining

**Review 20210409145213159649** To Verify

APPLICATION FORM SRC WSD BILL

申请人: 申请人

申请人姓名(英文): LIZHINE SPAZZO COMPANY LIMITED 姓名(中文): 廖智安有限公司

身份证号码: 914403021101010101

如申请人有配偶, 请提供配偶姓名: 914403021101010101

地址: 九龍深水埗彌敦道45號合興工業大廈4樓A02室

電話號碼: 2126 7991

申請人以支票或信用卡申請: 支票

如為商業用途, 支票或信用卡號碼(包括多個)一個以上單位以支票或信用卡申請, 不適用此項支票或信用卡號碼, 或為住宅用途或商業用途申請, 請提供地址:

公司名稱: 廖智安有限公司

登記地址: 九龍深水埗彌敦道45號合興工業大廈4樓A02室

經理姓名: 廖智安

經理的身份证號碼: 914403021101010101

經理的居住地址(請提供): 914403021101010101

支票: 支票

支票號碼: 21000000000000000000

支票日期: 21 OCT 2019

支票金額: 21000000000000000000

支票用途: 支票

支票金額: 21000000000000000000

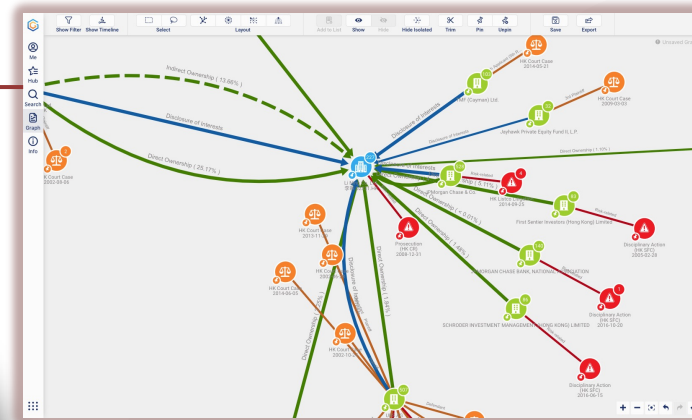
支票用途: 支票

支票金額: 21000000000000000000

支票用途: 支票

**Check data**  
Data verification

**See data**  
Data visualization



**Analyze data**  
Data analytics

**Document Browser**

Document Name	Status	Date Arrived	Date Modified	Statistics	1. Total volume	2. Total export
1. Itn20190906163.pdf	✓	Apr 28, 2020 8:12 PM	Apr 28, 2020 8:18 PM		101,223	3,208
2. Itn20190211781.pdf	✓	Apr 28, 2020 8:12 PM	Apr 28, 2020 8:18 PM		158,393	7,005
3. Itn20191010065.pdf	✓	Apr 28, 2020 8:12 PM	Apr 28, 2020 8:18 PM		113,832	2,663
4. Itn20191060509.pdf	✓	Apr 28, 2020 8:12 PM	Apr 28, 2020 8:18 PM		130,180	2,986
5. Itn20180507468.pdf	✓	Apr 28, 2020 8:12 PM	Never		128,817	1,860
6. Itn20180906872.pdf	✓	Apr 28, 2020 8:12 PM	Never		125,522	2,548
7. Itn20180610811.pdf	✓	Apr 28, 2020 8:12 PM	Never		90,309	5,498
8. Itn20180406591.pdf	✓	Apr 28, 2020 8:12 PM	Never		120,964	1,586
9. Itn20181008720.pdf	✓	Apr 28, 2020 8:12 PM	Never		124,429	2,315
10. 2019120600554.pdf	✓	Apr 28, 2020 8:12 PM	Never		143,334	3,173
11. Itn20170407645.pdf	✓	Apr 28, 2020 8:12 PM	Never		86,952	540
12. Itn20170106389.pdf	✓	Apr 28, 2020 8:12 PM	Never		106,230	1,382
13. Itn20140310796.pdf	✓	Apr 28, 2020 8:12 PM	Apr 28, 2020 10:24 PM		21,415	6,829
14. Itn20170206713.pdf	✓	Apr 28, 2020 8:12 PM	Never		102,653	994
15. Itn20151203471.pdf	✓	Apr 28, 2020 8:12 PM	Apr 28, 2020 10:24 PM		51,367	854
16. Itn20190807163.pdf	✓	Apr 28, 2020 8:12 PM	Never		91,375	3,989
17. Itn20140114153.pdf	✓	Apr 28, 2020 8:12 PM	Never		60,816	11,843
18. Itn20150907027.pdf	✓	Apr 28, 2020 8:12 PM	Never		31,754	
19. Itn2014110225.pdf	✓	Apr 28, 2020 8:13 PM	Never		44,267	
20. 2020010601040.pdf	✓	Apr 28, 2020 8:13 PM	Never		130,036	3,353
21. Itn20141209569.pdf	✓	Apr 28, 2020 8:13 PM	Never		44,517	

**FormAnalyzer**

Upload a document and see the extracted forms from it.

Sample G form (Eng).pdf\_6.pdf

Key Value

(For official use)

Business profit (Whole Year): \$ 0

CHAN SHU MU 1人半份

Family Member 1

Hospital income of Property / Land / Carpark / Vehicle / ... \$ 0

High Blood Pressure

Student of Employment / Full-time Student - Pursuing full-time Study

Name in English: FUNG WAI WO

Name of Institution: IVE Shatin

Other income (please specify) (Whole Year): \$ 0

Total Medical Expenses

UNMARRIED Sibling 1 (CNS): 1人

Year of Study: 2

Section B Income

Income / Study Information of UNMARRIED Siblings

UNMARRIED Sibling 1 (CNS)

Name in English: FUNG WAI WO

Mode of Employment / Study: Full-time Student - Pursuing full-time Study

Name of Institution: IVE Shatin

Year of Study: 2

Salary / Wage / Bonus / Allowance / Part-time Income / Studentship (including Employer's Contribution to MPF / Provident Fund) (Whole Year): \$ 0

Business profit (Whole Year): \$ 0

Rental income of Property / Land / Carpark / Vehicle / ... (Whole Year): \$ 0

Other income (please specify) (Whole Year): \$ 0

Section B (Total income) (For official use)

Medical Expenses Incurred by Family Member(s) with Chronic Illness

Name of Family Member: Family Member 1

Chronic Illness: High Blood Pressure

Medical Expenses Incurred between 1-4-2019 and 31-3-2020: \$ 0.00

Total Medical Expenses (For official use)

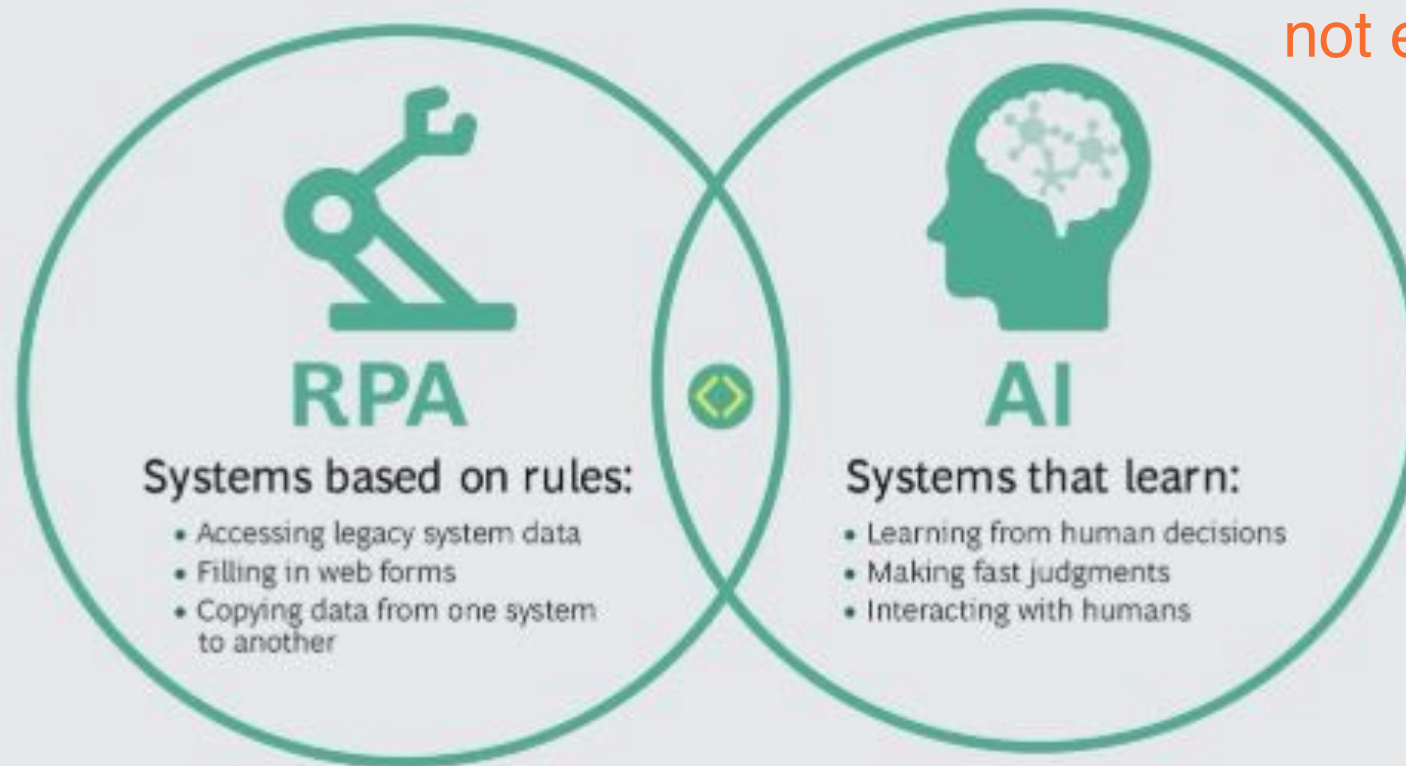


# What makes us different?

Our solution is designed to get the best out of AI + RPA

RPA is about **rule-based automation** but lacks **intelligence**

AI is about **prediction** but it is a blackbox and **not easily explainable**





# Use case sharing: workflow automation for construction industry

## Step 1

Auto data feed from email / memo

**CONSTRUCTION ISSUE**

Company Name  
Address line 1  
Address line 2  
Telephone Number  
email@domain.com.au  
www.website.com.au

**YOUR CLIENT**  
23 ADDRESS ROAD  
SUBURB  
STATE POSTCODE

**DESIGN ARCHITECTS**  
3/40 CENTRAL STREET  
SUBURB  
STATE POSTCODE

**30 SOMETHING ROAD**  
SUBURB LOCATION

**SITE PLAN**

SCALE: 1:50 1:100  
DATE: 01/04/20  
DRAWN: [initials]  
CHECKED: [initials]  
JOB NO: 18000  
DRAWING NO: A01  
DIVISION: A

**TOILET**

**KITCHEN**

**BALCONY**

**REVISIONS**

**PROJECT TITLE**

## Step 2

Extract and validate data

**Review 20210426141801270263** To Review

1 Review Memo ✓  
2 Review Drawing 1 ✓  
3 Review Drawing 2 ✓  
Confirmed 17:17  
NEXT

4 Review Drawing 3 ✓  
5 Review Drawing 4 ✓  
6 Create Reply Document  
7 Export Reply Document

Drawing: 20210329053649975\_002.pdf

Project Title \*  
Proposed campsite

Drawing Title

Drawing No. \*  
GP-104

A & A Work \*  
No

Consultant \*  
ABC Ltd

## Step 3

Auto-generate related workflow – email reply

**Review 20210426141801270263** To Review

1 Review Memo ✓  
2 Review Drawing 1 ✓  
3 Review Drawing 2 ✓  
4 Review Drawing 3 ✓  
5 Review Drawing 4 ✓  
6 Create Reply Document  
Click "Confirm" to save changes and proceed to the next step.  
CONFIRM  
7 Export Reply Document

**Paragraph Block 1**

**Comments on Project #1**

TABLE 3

Lot No : Insert Lot No  
Address : Insert Address  
AP : Insert AP's Name

**Paragraph Block 2**

1. We refer to the above "quoted memo and (\*Delete if not applicable) submission (Drawing Nos. Insert Drawing No(s) and Revisions) received by this office [Ref. Insert Reference dated Insert Date] (\*Delete if not applicable).

2. This office has checked the submitted plans in accordance with guidelines under "Policy and Guidelines under the Lease Conditions" issued by ABC. On this basis "and noting the decisions of BC III meeting on Insert Date, we write to advise that this office has "no architectural technical comment on the "proposed works indicated "/\*the following architectural technical advice on the submitted plans for your consideration (\*Delete if not applicable):

TABLE 4

(a) Insert Comments

**Paragraph Block 3**

3. We understand ABC will make the necessary judgement and ruling on the submission, taking into account the comments / advice from all relevant concerned parties / departments, in relation to the requirements under the lease conditions.

TABLE 5

(Name of Architect)  
ABC Ltd

**Recommended Comments**

Noting AP's clarifications that there is no change in the extent of transfer plates and building footprints in the current submitted plans from the previous set of building plans received on (date) and there is no new information / justification from AP submission to this office is not required as we do not have further comments on top of those previously sent to you on the extent of transfer plate.

Noting AP's justification that the additional areas of transfer plates of (Northern Site) and (Southern Site) are required to (control the transfer plate deflection and cater for large punching shear), we have no comment on the extent of transfer plate.

# Why our customers like us?

- We understand every customer and industry's data workflow is **unique**.
- We build **bottom-up** AI process for different use cases.

## We support workflow automation for a wide range of industries



### Finance

<b>Earning assets</b>				
Interest bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 127,431	\$ 1,122	0.88%	
Time deposits placed and other short-term investments	12,112	241	1.99	
Federal funds sold and securities borrowed or purchased under agreements to resell	222,818	2,390	1.07	
Trading account assets	129,007	4,618	3.58	
Debt securities	435,005	10,626	2.44	
Loans and leases <sup>(1)</sup> :				
Residential mortgage	197,766	6,831	3.45	
Home equity	62,260	2,608	4.19	
U.S. credit card	91,068	8,791	9.65	
Non-U.S. credit card <sup>(2)</sup>	3,929	358	9.12	
Direct/Indirect consumer <sup>(3)</sup>	93,374	2,622	2.81	
Other consumer <sup>(4)</sup>	2,628	112	4.23	
<b>Total consumer</b>	<b>451,025</b>	<b>21,322</b>	<b>4.73</b>	
U.S. commercial	292,452	9,765	3.34	
Commercial real estate <sup>(5)</sup>	58,502	2,116	3.62	
Commercial lease financing	21,747	706	3.25	
Non-U.S. commercial	95,005	2,566	2.70	
<b>Total commercial</b>	<b>467,706</b>	<b>15,153</b>	<b>3.24</b>	
<b>Total loans and leases <sup>(2)</sup></b>	<b>918,731</b>	<b>36,475</b>	<b>3.97</b>	
<b>Other earning assets</b>	<b>76,957</b>	<b>3,032</b>	<b>3.94</b>	
<b>Total earning assets <sup>(6)</sup></b>	<b>1,922,061</b>	<b>58,504</b>	<b>3.04</b>	
Cash and due from banks	27,995			
Other assets, less allowance for loan and lease losses	318,577			
<b>Total assets</b>	<b>\$ 2,268,633</b>			
<b>Interest-bearing liabilities</b>				
U.S. interest-bearing deposits:				
Savings	\$ 53,783	\$ 5	0.01%	
NOW and money market deposit accounts	628,647	873	0.14	
Consumer CDs and IRAs	44,794	121	0.27	
Negotiable CDs, public funds and other deposits	36,782	354	0.96	
<b>Total U.S. interest-bearing deposits</b>	<b>764,006</b>	<b>1,353</b>	<b>0.18</b>	
Non-U.S. interest-bearing deposits:				
Banks located in non-U.S. countries	2,442	21	0.85	
<b>Commercial and official institutions</b>	<b>2,442</b>	<b>21</b>	<b>0.85</b>	



### Legal

**CONTRACT ON RETAINING LEGAL COUNSEL**

This Agreement for Contract on Retaining Legal Counsel (the "Agreement") is made and effective the [DATE]

**BETWEEN:** [YOUR COMPANY NAME] (the "Client"), a company organized and existing under the laws of the [State/Province] or [STATE/PROVINCE], with its head office located at:

[YOUR COMPLETE ADDRESS]

**AND:** [COMPANY NAME] (the "Legal Counsel"), a company organized and existing under the laws of the [State/Province] or [STATE/PROVINCE], with its head office located at:

[COMPLETE ADDRESS]

[YOUR COMPANY NAME] (the "Client" hereinafter) would like to retain [COMPANY NAME] (the "Legal Counsel" hereinafter) as its legal counsel, according to "Provisional Rules on Legal Counsel of the [COUNTRY]". The two parties through consultation hereby agree upon, and shall be bound by, the following terms:

- Legal Counsel will designate [SPECIFY NAME], the lawyer employed by Client, to work as Legal Counsel's. Legal counsel [SPECIFY] will provide legal assistance and protect Legal Counsel's interests vested by law.
- The legal counsel will provide the following services:
  - Providing answers to legal questions, and issuing written legal opinion when necessary;
  - Assisting in drafting and reviewing contracts and other legal document;
  - Participating in contract negotiation on Client's behalf;
  - Participating in litigation, non-litigation activities, arbitration, and intermediation;
  - Handling other legal matters on behalf of Client.
- Client will contact the legal counsel to decide the time and location each time when service is needed.
- Client shall pay Legal Counsel an annual fee of [AMOUNT]. Additional fee will be charged on an hourly basis for the service of litigation, intermediation, arbitration, and contract negotiation.



### Public Service

**Instructions**

Please print if compiling by hand. Letter sized paper is preferred when printing. In order to process your search request, please complete this form in full and submit it to the Water Well Records Management. When the search is completed you will be provided with the results. If you have any questions, please call the Water Well Help Desk at 1-800-368-8358 (Toll Free) or visit [www.ontario.ca/well](http://www.ontario.ca/well)

Please fax, mail or email this form to:

Ministry of the Environment  
Environmental Monitoring and Reporting Branch  
Water Well Records Management  
128 Resources Rd.  
Toronto ON, M9P 3W6  
Fax: 416-325-0666  
Email: [WaterWellRecords@ontario.ca](mailto:WaterWellRecords@ontario.ca)

**NOTE:** The Ministry cannot and does not represent or guarantee that the Well Record information is current, accurate or complete. The Ministry assumes no responsibility for errors or omissions in the Well Record information and is not liable in any way for damages of any kind arising out of or related to the Well Record information or for delay or failure to provide the Well Record information. Any reliance upon the Well Record information provided is solely at the risk of the requester. Well Record information provided is subject to the Freedom of Information and Protection of Privacy Act (FIPPA), Ontario, R.S.O. 1990, c. P.31.

**Section A - Contact Information**

First Name \_\_\_\_\_ Last Name \_\_\_\_\_ Request Date (yyyy-mm-dd) \_\_\_\_\_

Company \_\_\_\_\_ Your File/Project No. \_\_\_\_\_

Street Number \_\_\_\_\_ Street Name \_\_\_\_\_ Apt No./Rm No. \_\_\_\_\_

City, Town or Village \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone Number (including area code) \_\_\_\_\_ Fax Number (including area code) \_\_\_\_\_ Email Address \_\_\_\_\_

Please indicate how you would like to receive your Water Well Record data: ☐ Mail ☐ Email (pdf file) ☐ Fax \_\_\_\_\_

Well Contractor License No. \_\_\_\_\_

**Section B - Well Location Information**

Please provide as much accurate information as possible in expedite fulfilling your request and locating a well. Please contact your local municipality and/or regional Land Registry Office for the original Name of Township, Concession Number, and Township Lot Number for the property in question.

County/Municipality/Township \_\_\_\_\_ Concession Number \_\_\_\_\_

Township (Geographic Townships) \_\_\_\_\_ Township Lot Number(s) \_\_\_\_\_

**OR**

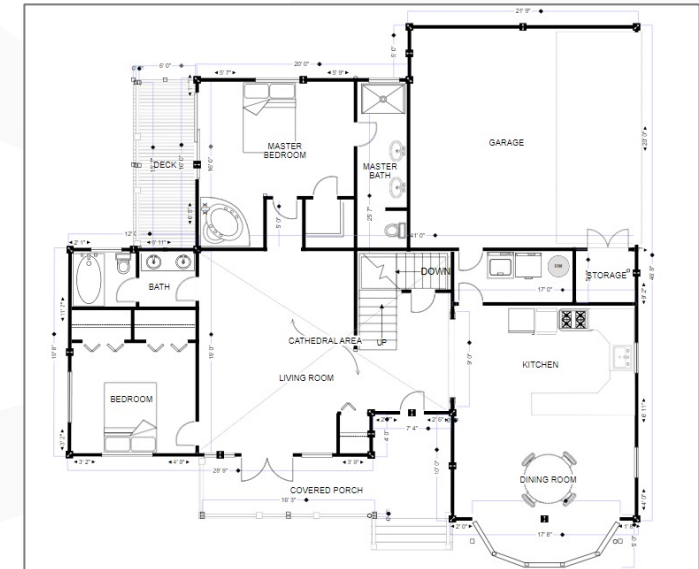
UTM Coordinates \_\_\_\_\_ UTM Zone \_\_\_\_\_ Eastings (From) \_\_\_\_\_ Northings (From) \_\_\_\_\_

NAD 83 ☐ 19 ☐ 16 ☐ 17 ☐ 18 Eastings (To) \_\_\_\_\_ Northings (To) \_\_\_\_\_

**OR Specify Radius**

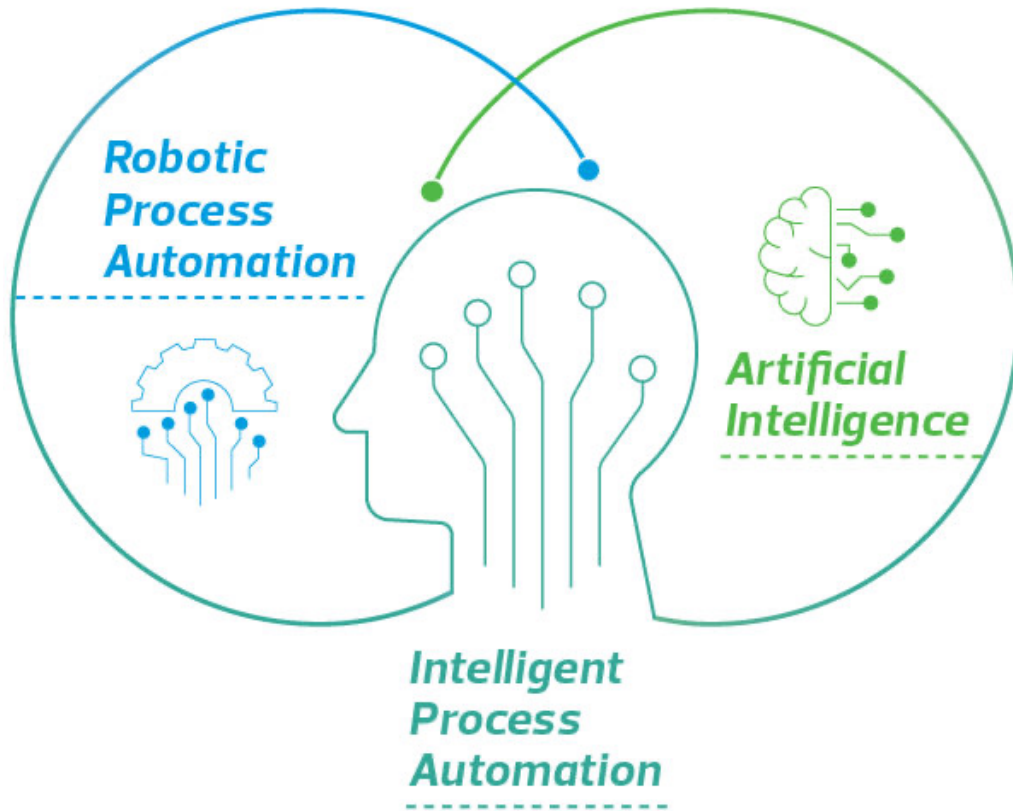


### Construction



# Every profession is different

We spend as much time to **refine use cases** and **understand workflow** as to build the AI models



Finance & accounting



Legal industry



Public Service



Construction

# Customer success cases



- 12



## Finance

- Process ~1,000 documents a day
- Cutting edge workflow process saving 90% of time vs human



## Public Service

- Automate 15,000 complex documents processed annually
- Reduce human input errors
- Speed up time spent on data verification by 90%



## Legal

- Smart search system on millions of documents
- 90%+ research time is saved



## Construction

- Automate workflow process related to architectural drawing
- Standardize internal communication process with 90% reduction in processing time and limited errors



# Start your intelligent automation journey with us

## Contact

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